CONTRACT

4600 S Regal St Spokane, WA 99223 (509)448-2828

www.kayutv.com

And:

Sandler & Innocenzi 705 Prince Street Alexandria, VA 22314

	Contract / Re	vision	Alt Order	· <u>#</u>
	65577	/ 6	2528119	5
Product	111			
General				
Contract Dates	Estimate #			
09/12/16 - 11/06/16	140			
Advertiser			Original Dat	e / Revision
Mike Crapo for US Se	nator-ID		08/30/16	/ 10/27/16
	Billing Cycle	Billing	Calendar	Cash/Trade
	EOM/EOC	Broade	cast	Cash
	Station	Accou	nt Executive	Sales Office
	KAYU	Kara E	rickson	Political Reven
	Special Hand	Special Handling		
	Demographic	2		
	Adults 35+			
				Total Ratings
				169.30
	IDB#	Advert	iser Code	Product Code
		55		106
	Agency Ref		Advertise	er Ref

*Lina Ch Stort!	Data End D	ete Deceriptio	n.	Start/End Time	Days	Spots/ Length Week	Rate Rtn	TypeS	Snots	Amount
		ate Description	TOTAL		Days	the state of the s	Tate Itti	-		\$285.00
E 1 KAYU 09/12/	VANCE BUSINESSIE		NING NEWS	M-F 7-730a	D-4!	:30		NM	19	\$285.00
Start Date Week: 09/12/16	End Date 09/18/16	Weekdays -TWTF	Spots/Week 3	Rate \$15.00	Rating 0.40					
Week: 09/19/16	09/15/16	MTWTF	3	\$15.00	0.40			- 1		
Week: 09/26/16	10/02/16	MTWTF	3	\$15.00	0.40					
Week: 10/03/16	10/02/10	MTWTF	3	\$15.00	0.40			- 1		
Week: 10/10/16	10/16/16	MTWTF	2	\$15.00	0.40			- 1		
Week: 10/17/16	10/23/16	MTWTF	2	\$15.00	0.40			- 1		
Week: 10/24/16	10/30/16	MTWTF	2	\$15.00	0.40			- 1		
Week: 10/31/16	11/06/16	MTWTF	1	\$15.00	0.40					
E 2 KAYU 09/12/		6 M-F MORN	NING NEWS	M-F 730-8a		:30		NM	21	\$315.00
Start Date	End Date	Weekdays	Spots/Week	<u>Rate</u>	Rating			- 1		
Week: 09/12/16	09/18/16	-TWTF	3	\$15.00	0.40			- 1		
Week: 09/19/16	09/25/16	MTWTF	3	\$15.00	0.40					
Week: 09/26/16	10/02/16	MTWTF	3	\$15.00	0.40			- 1		
Week: 10/03/16	10/09/16	MTWTF	3	\$15.00	0.40			- 1		
Week: 10/10/16	10/16/16	MTWTF	3	\$15.00	0.40					
Week: 10/17/16	10/23/16	MTWTF	3	\$15.00	0.40					
Week: 10/24/16	10/30/16	MTWTF	2	\$15.00	0.40			- 1		
Week: 10/31/16	11/06/16	MTWTF	1	\$15.00	0.40					
E 3 KAYU 09/12/	16 11/04/1	6 M-F MORN	NING NEWS	M-F 8-830a		:30		NM	21	\$315.00
Start Date	End Date	<u>Weekdays</u>	Spots/Week	<u>Rate</u>	Rating			- 1		
Week: 09/12/16	09/18/16	-TWTF	3	\$15.00	0.40			- 1		
Week: 09/19/16	09/25/16	MTWTF	3	\$15.00	0.40			- 1		
Week: 09/26/16	10/02/16	MTWTF	3	\$15.00	0.40			- 1		
Week: 10/03/16	10/09/16	MTWTF	3	\$15.00	0.40			- 1		
Week: 10/10/16	10/16/16	MTWTF	3	\$15.00	0.40	one .	B . B.	4470.000		
1,000000	te Range	Descriptio		Start/End Ti				Type		
12 KAYU 10/		/16 M-F MOR	NING NEWS	M-F 8-830a	MTuWThI	F :30	\$15.00 0.40	NM		
See MG 3.			NINIO NEWO	44 5 0 000		00	P4E 00 0 40	NINA		
33 KAYU 10/		TO M-F MOR	NING NEWS	M-F 8-830a		F :30	\$15.00 0.40	NM		
	2 10/11 10/23/16	MTWTF	3	\$15.00	0.40					

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified

/ 10/27/16

08/30/16



www.kayutv.com

Contract / Revision Alt Order # 65577 6 25281195 1 Product Estimate # Contract Dates 09/12/16 - 11/06/16 General 140 Original Date / Revision Advertiser

Mike Crapo for US Senate

					Wilke Crapo io	1 00 Jenak				
				Start/End		Spot	cl			
*Line Ch Start I	Date End D	ate Description	l-	Time	Days	Length Wee		Rtn Type	Snots	Amount
Start Date	End Date	Weekdays	Spots/Week	Rate	Rating	Longinoo				
Week: 10/24/16	10/30/16	MTWTF	3	\$15.00	0.40			1	l	
Week: 10/31/16	11/06/16		0	\$0.00	0.00				l	
E 4 KAYU 09/12/	16 11/04/1	16 M-F MORNII	NG NEWS	M-F 830-9a		:30		NM	21	\$315.00
Start Date	End Date	Weekdays	Spots/Week	Rate	Rating			Nest12.0	1	
Week: 09/12/16	09/18/16	-TWTF	3	\$15.00	0.00				1	
Week: 09/19/16	09/25/16	MTWTF	3	\$15.00	0.00					
Week: 09/26/16	10/02/16	MTWTF	3	\$15.00	0.00					
Week: 10/03/16	10/09/16	MTWTF	3	\$15.00	0.00					
Week: 10/10/16	10/16/16	MTWTF	3	\$15.00	0.00					
Week: 10/17/16	10/23/16	MTWTF	3	\$15.00	0.00					
Week: 10/24/16	10/30/16	MTWTF	2	\$15.00	0.00					
Week: 10/31/16	11/06/16	MTWTF	1	\$15.00	0.00	3590-5		way de		
E 5 KAYU 09/12/		THE SECTION AND ADDRESS OF THE SECTION ADDRESS OF THE SECTION ADDRESS OF THE SECTION AND ADDRESS OF THE SECTION ADDRESS		M-F 9-10a	B #	:30		NM	18	\$180.00
Start Date	End Date	Weekdays	Spots/Week	Rate	Rating					
Week: 09/12/16 Week: 09/19/16	09/18/16 09/25/16	-TWTF MTWTF	3	\$10.00 \$10.00	0.30 0.30					
Week: 09/26/16	10/02/16	MTWTF	3	\$10.00	0.30					
Week: 10/03/16	10/02/10	MTWTF	3	\$10.00	0.30					
Week: 10/03/16	10/03/10	MTWTF	2	\$10.00	0.30					
Week: 10/17/16	10/23/16	MTWTF	2	\$10.00	0.30					
Week: 10/24/16	10/30/16	MTWTF	2	\$10.00	0.30					
Week: 10/31/16	11/06/16		0	\$0.00	0.00					
E 6 KAYU 09/12/	16 11/04/1	6 M-F 11a-12p	1	M-F 11a-12p		:30		NM	22	\$330.00
Start Date	End Date	Weekdays	Spots/Week	Rate	Rating	A. S.		15.000.0		
Week: 09/12/16	09/18/16	-TWTF	3	\$15.00	1.00					
Week: 09/19/16	09/25/16	MTWTF	3	\$15.00	1.00					
Week: 09/26/16	10/02/16	MTWTF	3	\$15.00	1.00					
Week: 10/03/16	10/09/16	MTWTF	3	\$15.00	1.00					
Week: 10/10/16	10/16/16	MTWTF	3	\$15.00	1.00					
Week: 10/17/16	10/23/16	MTWTF	3	\$15.00	1.00					
Week: 10/24/16	10/30/16	MTWTF	2	\$15.00	1.00					
Week: 10/31/16	11/06/16	MTWTF	2	\$15.00	1.00			9.222		
E 7 KAYU 09/12/		remarket to the material control		M-F 7-730p	Deller	:30		NM	14	\$2,800.00
Start Date Week: 09/12/16	End Date 09/18/16	Weekdays -TWTF	Spots/Week 2	<u>Rate</u> \$200.00	Rating 3.00					
Week: 09/19/16	09/16/16	MTWTF	2	\$200.00	3.00					
Week: 09/26/16	10/02/16	MTWTF	2	\$200.00	3.00					
Week: 10/03/16	10/02/16	MTWTF	2	\$200.00	3.00					
Week: 10/10/16	10/16/16	MTWTF	2	\$200.00	3.00					
Week: 10/17/16	10/23/16	MTWTF	2	\$200.00	3.00					
Week: 10/24/16	10/30/16	MT	2	\$200.00	3.00					
Spot Ch Da	te Range	Description		Start/End Ti	me Weekday	/s <u>Length</u>	Rate	Rtg Type		
9 KAYU 10	/24/16-10/30/	/16 M-F 7-730p		M-F 7-730p	MTh-	:30	\$200.00	3.00 NM		
See MG 7.	17,7.18									
10 KAYU 10,	/24/16-10/30/	′16 M-F 7-730p		M-F 7-730p	MTh-	:30	\$200.00	3.00 <i>NM</i>		
See MG 7.				T 0A1 (T : -	00.40 =		# 000 00	0.00		
		16 Tue 930-10 _l)	Tu/We/Fri 9	30-10p-Tu	:30	\$200.00	3.00 NM		
	,	46 ///04/020/40	ln.	Tu/Ma/Eri 0	30-10pW	:30	\$200.00	3.00 NM		
_		16 Wed 930-10	'n	TU/VVE/FITS	00-10hM	.30	Ψ200,00	U.UU INIVI		
	0,7.9							Į.		

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise



Contract / Revision Alt Order # 65577 25281195 1 Contract Dates Product Estimate# 140 09/12/16 - 11/06/16 General Original Date / Revision Advertiser

www.kayutv.com		Mike Crapo for	US Senate			3/30/16	/ 10/	
					-			
*Line Ch Start Date End Date Description	Start/End Time	Days	Spots/ Length Week	Rate	Rtn 1	Гуре S	pots	Amount
Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 0	Rate \$0.00	Rating 0.00						
E 8 KAYU 09/12/16 11/04/16 M-F 730-8p	M-F 730-8p		:30			NM	12	\$2,400.00
Start Date End Date Weekdays Spots/Week	Rate	Rating				- 1		
Week: 09/12/16	\$200.00	3.60				- 1		
Week: 09/19/16 09/25/16 MTWTF 2	\$200.00	3.60				- 1		
Week: 09/26/16 10/02/16 MTWTF 2	\$200.00	3.60				- 1		
Week: 10/03/16 10/09/16 MTWTF 2	\$200.00	3.60				- 1		
Week: 10/10/16 10/16/16 MTWTF 2	\$200.00	3.60				- 1		
Week: 10/17/16 10/23/16 MTWTF 2 Week: 10/24/16 10/30/16 MT 2	\$200.00	3.60						
	\$200.00	3.60	* Longth	Doto	Dta 3	Euro		
<u>Spot Ch Date Range Description</u> 9 KAYU 10/24/16-10/30/16 M-F 730-8p	Start/End Ti M-F 730-8p			Rate \$200.00	Rtg] 3.60			
See MG 8.17,8.18 10 KAYU 10/24/16-10/30/16 M-F 730-8p	M-F 730-8p	MTh	:30	\$200.00	3.60	NM		
See MG 8.17,8.18 17 KAYU 10/24/16-10/30/16 Tue 9-930p	Tu/Wed/Fri	9-930p-Tu -	:30	\$200.00	3.60	NM		
	Tu/Wed/Fri	9-930pW	:30	\$200.00	3.60	NM		
(f) Credited Week: 10/31/16 11/06/16 0	\$0.00	0.00						
E 9 KAYU 09/12/16 11/04/16 M-F Late News	M-F Late Ne	W/S	:30			NM	10	\$1,980.00
Start Date End Date Weekdays Spots/Week	Rate	Rating						7.1,000.00
Week: 09/12/16 09/18/16 -TWTF 2	\$170.00	1.80				- 1		
Week: 09/19/16 09/25/16 MTWTF 2	\$170.00	1.80				- 1		
Week: 09/26/16 10/02/16 MTWTF 2	\$170.00	1.80				- 1		
Week: 10/03/16 10/09/16 MT 1	\$170.00	1.80				- 1		
Week: 10/10/16 10/16/16 MTWTF 1	\$170.00	1.80				- 1		
Week: 10/17/16 10/23/16 MTWTF 1	\$170.00	1.80				- 1		
Week: 10/24/16 10/30/16 MTWTF 2	\$170.00	1.80				- 1		
Spot Ch Date Range Description	Start/End Ti	me Weekdays	<u>Length</u>	Rate	Rtg I	Гуре		
9 KAYU 10/24/16-10/30/16 M-F Late News Credited	M-F Late Ne		:30	\$250.00	1.80			
Week: 10/31/16	\$170.00	1.80				- 1		
Spot Ch Date Range Description	Start/End Ti		Length	Rate	Rtg I	vpe		
11 KAYU 10/31/16-11/06/16 M-F Late News	M-F Late Ne			\$250.00	1.80			
Credited	W Zato W	,,,,				00000		
12 KAYU 10/31/16-11/06/16 M-F Late News	M-F Late Ne	ews MTuWThF-	:30	\$250.00	1.80	NM		
Credited								
10 KAYU 09/12/16 09/18/16 M-F 1:30-2p	M-F 1:30-2p		:30			NM	4	\$40.00
Start Date End Date Weekdays Spots/Week		Rating	.00					*******
Week: 09/12/16 09/18/16 -TWTF 4	\$10.00	0.00						
N 11 KAYU 10/24/16 10/28/16 M-F MORNING NEWS	M-Tu, F 7-73		1:00			NM	1	\$30.00
Start Date End Date Weekdays Spots/Week Week: 10/24/16 10/30/16 1 1	<u>Rate</u> \$30.00	Rating 0.40						
N 12 KAYU 10/31/16 11/06/16 M-F MORNING NEWS	M-Tu 7-730a		1:00			NM	2	\$60.00
Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 MT 2	<u>Rate</u> \$30.00	Rating 0.40						
N 13 KAYU 10/24/16 10/28/16 M-F MORNING NEWS	M-Tu, F 730-	.8a	1:00			NM	1	\$30.00
Start Date End Date Weekdays Spots/Week		Rating	4.45				•	+00.00
Week: 10/24/16 10/30/161 1	\$30.00	0.40						

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.



www.kayutv.com

Contract / Revision Alt Order # 25281 195 65577 / 6 Contract Dates Product Estimate# 140 09/12/16 - 11/06/16 General Original Date / Revision Advertiser 08/30/16 / 10/27/16 Mike Crapo for US Senate

	Start/End	Spots/			
*Line Ch Start Date End Date Description	Time Day:	s Length Week	Rate Rtn Type	Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate Rating				000.00
N 14 KAYU 10/31/16 11/06/16 M-F MORNING NEWS	M-Tu 730-8a Rate Rating	1:00	NM	1	\$30.00
Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 MT 1	\$30.00 0.40				
N 15 KAYU 10/24/16 10/28/16 M-F MORNING NEWS	M-Tu, F 8-830a	1:00	NM	1	\$30.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/24/16 10/30/161 1	<u>Rate</u> <u>Rating</u> \$30.00 0.40				
N 16 KAYU 10/31/16 11/06/16 M-F MORNING NEWS	M-Tu 8-830a	1:00	NM	î	\$30.00
Start Date End Date Weekdays Spots/Week	Rate Rating				
Week: 10/31/16 11/06/16 MT 1	\$30.00 0.40		N 19 4		\$30.00
N 17 KAYU 10/24/16 10/28/16 M-F MORNING NEWS Start Date End Date Weekdays Spots/Week	M-Tu, F 830-9a Rate Rating	1:00	NM	1	\$30.00
Week: 10/24/16 10/30/161 1	\$30.00 0.40				
N 18 KAYU 10/31/16 11/06/16 M-F MORNING NEWS	M-Tu 830-9a	1:00	NM	1	\$30.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/31/16 11/06/16 MT 1	<u>Rate</u> <u>Rating</u> \$30.00 0.40				
N 19 KAYU 10/24/16 10/28/16 M-F 9-10a	M-Tu, F 9-10a	1:00	NM	1	\$20.00
Start Date End Date Weekdays Spots/Week	Rate Rating				
Week: 10/24/16 10/30/161 1	\$20.00 0.40	1.00	NIM	ä	ሰር ሰርቁ
N 20 KAYU 10/31/16 11/06/16 M-F 9-10a Start Date End Date Weekdays Spots/Week	M-Tu 9-10a Rate <u>Rating</u>	1:00	NM	1	\$20.00
Week: 10/31/16 11/06/16 MT 1	\$20.00 0.30				
N 21 KAYU 10/24/16 10/28/16 M-F 11a-12p	M-Tu, F 11a-12p	1:00	NM	1	\$30.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/24/16 10/30/161 1	<u>Rate</u> <u>Rating</u> \$30.00 1.00				
N 22 KAYU 10/31/16 11/06/16 M-F 11a-12p	M-Tu 11a-12p	1:00	NM	2	\$60.00
Start Date End Date Weekdays Spots/Week	Rate Rating				
Week: 10/31/16 11/06/16 MT 2	\$30.00 0.30			2	# 400 00
N 23 KAYU 10/24/16 10/28/16 Fri 9-930p Start Date End Date Weekdays Spots/Week	M-Tu, F 9-930p Rate <u>Rating</u>	1:00	NM	1	\$400.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/24/16 10/30/161 1	\$400.00 3.00				
N 24 KAYU 10/31/16 11/06/16 M-F Late News	M-Tu Late News	1:00	NM	2	\$1,000.00
Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 11 2	Rate Rating \$500.00 1.80				
N 25 KAYU 10/31/16 11/06/16 M-F 730-8p	M-Tu 730-8p	1:00	NM	1	\$400.00
Start Date End Date Weekdays Spots/Week	Rate Rating	1100			
Week: 10/31/16 11/06/16 MT 1	\$400.00 1.80		- X		- 970
		Totals	169.30	180	\$11,160.00

Time Period	# of Spots Gross Amount		Agency Comm.	Net Amount
08/29/16 -09/25/16	52	\$2,790.00	(\$418.50)	\$2,371.50
09/26/16 -10/30/16	112	\$6,665.00	(\$999.75)	\$5,665.25
10/31/16 -11/04/16	16	\$1,705.00	(\$255.75)	\$1,449.25
Totals	180	\$11,160.00	(\$1,674.00)	\$9,486.00

Signature:	Date:
oignature	

^{(*} Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Non-Discrimination Policy: [Licensee] and its station(s) do not discriminate in advertising contracts on the basis of race or ethnicity. Advertiser represents and warrants that it is not purchasing advertising time from [Licensee] or its station(s) that is intended to discriminate on the basis of race or ethnicity.